

Dr. Bing Jiang
Associate Professor

Contact Information

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Education

Ph.D. Economics, Emory University, 2013
B.A. Finance, South-Central University for Nationalities, 2005



Research Interests

Behavioral Economics, Experimental Economics, Public Economics

Courses Taught

EC 201 – Principles of Microeconomics
EC 202 – Principles of Macroeconomics
EC 303 – Statistics
EC 420 – Behavioral Economics

Recent Publications

“Do Pledges Lead to More Volunteering? An Experimental Study”, with C.M. Capra and Y. Su. *Forthcoming at Economic Inquiry*.

“Altruistic Self-Concept Mediates the Effects of Personality Traits on Volunteering: Evidence from an Online Experiment”, with C.M. Capra and Y. Su. *Journal of Behavioral and Experimental Economics*, 92 (2021): 101697.

“To Be a Blood Donor or Not to Be? Investigating Institutional and Student Characteristics at a Military College”, with S.K. Allen. *The B.E. Journal of Economic Analysis and Policy* 19, no. 4 (2019).

“Are (Active) Entrepreneurs a Different Breed?”, with C.M. Capra. *Managerial and Decision Economics* 39, no. 6 (2018): 613–628.

“Drive and Confidence Characterize Entrepreneurs”, with C.M. Capra. In Judy Hawkins (Ed.), *Personality Traits and Types: Perceptions, Gender Differences and Impact on Behavior*. Hauppauge, NY: Nova Science Publishers, Inc. (2015): 25–48.

“Can Personality Type Explain Heterogeneity in Probability Distortions?”, with C.M. Capra, J.B. Engelmann and G.S. Berns. *Journal of Neuroscience, Psychology and Economics* 6, no. 3 (2013): 151–166.

Works in Progress

“An Anger Premium: An Experiment on the Role of Counterpart Emotions in Coordination” (with Xiaofei Pan) – *Under Review*

“Donation Decision under Time Pressure” (with Ching-wen Yang*) – *Under Review*

“Lying and Coordination” (with Xiaofei Pan)

“Religion and Power-to-take Experiment” (with Marek Hudik)

“Understanding Prosocial Preferences and Institutional Norms” (with Samuel Allen)

“Charitable Behavior, Voluntary Actions and Leadership Decisions: Evidence from Undergraduate Students at a Military College” (with Samuel Allen)

* Student co-author